

MINUTES

**REGULAR TELECONFERENCE MEETING OF
CALIFORNIA FAIR SERVICES AUTHORITY
BOARD OF DIRECTORS
October 8, 2025
1776 Tribute Road, Suite 100, Sacramento, CA 95815**

In attendance:

Board Members

Laurie Giannini, Chair
Calaveras County Fair

Kim Floyd, Vice Chair
Del Norte County Fair

Chip Holloway, Director
Desert Empire Fair

Andrew Trygg, Director
Nevada County Fair

Mike Kielty, Director
Public Member

Michael Flores, Director
CDFA Branch of Fairs & Expositions

CFSA Staff

John Quiroz, Executive Director
CFSA

Tom Mitchell, Deputy Executive Director
CFSA

Raechelle Gibbons, Chief Financial Officer
CFSA

Renee Yi, Accounting Administrator
CFSA

Angie Cha, Office-Communications
Coordinator

Osman Mufti, Legal Counsel to CFSA
Sloan Sakai Yeung & Wong LLP

Guests

Michael Fleming, Public Member

All Board members, CFSA staff and other participants attended remotely via Zoom or phone (as noted), pursuant to the requirements of California Government Code Section 54950, *et seq.*

I. CALL TO ORDER

Pursuant to the meeting notice, a regular teleconference meeting of the California Fair Services Authority (CFSA) Board of Directors was convened at 10:00 a.m., October 8, 2025, by Board Chair Laurie Giannini and roll call was taken.

II. ADOPTION OF RESOLUTION APPROVING THE MINUTES OF THE SPECIAL TELECONFERENCE MEETING OF MAY 1, 2025, REGULAR TELECONFERENCE MEETING OF JUNE 4, 2025, AND SPECIAL TELECONFERENCE MEETING OF SEPTEMBER 25, 2025

Moved by Director Floyd and seconded by Director Trygg to adopt **Resolution No. 25-26** approving the minutes of the Special Teleconference Meeting of May 1, 2025, Regular Teleconference Meeting of June 4, 2025, and Special Teleconference Meeting of September 25, 2025, as presented.

Ayes: Chair Giannini; Directors Floyd, Trygg, Kielty
Noes: None
Abstain: None
Absent: Director Munson, Holloway, and Flores

There was no public comment.

Motion passed.

III. ADOPTION OF RESOLUTION APPROVING CFSA 2026 FINANCIAL SERVICES FEE SCHEDULE

The CFSA Financial Services Program continues to generate positive revenue, ensuring its ongoing viability. Despite the program's financial health, we propose increasing fees and rates in 2026 to address rising inflation and salary adjustments necessary to remain competitive.

Moved by Director Trygg and seconded by Director Holloway to adopt **Resolution No. 25-27** approving CFSA 2026 Financial Services Fee Schedule, as presented.

Ayes: Chair Giannini; Directors Floyd, Holloway, Trygg, Kielty, Flores
Noes: None
Abstain: None
Absent: Director Munson

There was no public comment.

Motion passed.

IV. DISCUSSION RELATED TO GENERAL LIABILITY RISK PROGRAM AND WORKERS' COMPENSATION RISK PROGRAM FEE ESTIMATES FOR 2026

As CFSA enter budget season, staff are preparing to assist their members by presenting estimated fees for General Liability and Workers' Compensation pool programs to the CFSA board for the upcoming year. At this time, CFSA recommend providing only a notice of a general percentage adjustment for the 2026 fees in order to aid in member budgeting.

Between now and the December board meeting, CFSA staff will assess the impacts of various proposed changes to the Underwriting Policy, and will present final recommendations for revisions at that meeting. For now, CFSA would advise members to budget for the same Workers' Compensation rates in 2026 as they paid in 2025 (5.8% for GL members and 6.0% for those not in the GL pool), and to anticipate a 10% increase for General Liability fees. This increase is recommended due to significant premium hikes from their excess provider over the past four years, a trend CFSA expect will continue.

CFSA will bill the first six months of 2026 at the 2025 fees then, will reconcile all fees in July following the April board meeting when the final 2026 fees are determined.

V. INFORMATION ITEMS

1. CFSA Investment Report
2. Staff Reports:
 - a. Administrative Services
 - b. Risk Management
 - c. Finance
3. Executive Director's Report stood as presented.
4. Directors' Reports
 - a. Director Flores reported that RSVPs for the Symposium dinner is being capped at 100 attendees and to not forget to reserve spots.
5. Next Meeting: December 3, 2025

VI. PUBLIC COMMENT

There was no public comment.

VII. CLOSED SESSION

At 10:35 a.m. the Board adjourned from regular session and went into closed session to discuss the following:

General Liability Claims – Government Code Sec. 54956.95

Claimant: E.L. Long
Agency Claimed Against: Shasta District Fair – 27th DAA

Claimant: Paul Palkovich
Agency Claimed Against: Ventura County Fair – 31st DAA

Claimant: Theresa Beck
Agency Claimed Against: Orange County Fair – 32th DAA

Claimant: California Soul Food
Agency Claimed Against: Alameda County Fair

Claimant: Caleb Gonzales
Agency Claimed Against: Tehama District Fair – 30th DAA

Claimant: James Cooper
Agency Claimed Against: CA Mid-State Fair– 16th DAA

Claimant: Carol Guardia
Agency Claimed Against: San Diego County Fair – 22nd DAA

Workers' Compensation Claims – Government Code Sec. 54956.95

Claimant: Louie Vasquez
Agency Claimed Against: Santa Clara County Fair

Claimant: Gilberthi Saucedo
Agency Claimed Against: Orange County Fair – 32nd DAA

Claimant: Robert Borders
Agency Claimed Against: Lassen County Fair

Claimant: James Waataja
Agency Claimed Against: Orange County Fair – 32nd DAA

Claimant: James Freeman
Agency Claimed Against: Fresno Fair – 21st DAA

Claimant: Earl Escobar
Agency Claimed Against: Salinas Valley Fair

Conference with Legal Counsel – Anticipated Litigation

Initiation of litigation pursuant to § 54956.9(d): (1 potential case)

VIII. RECONVENE FROM CLOSED SESSION

The Board adjourned from closed session at 11:36 a.m. and resumed regular session.

There was no reportable action from Closed Session.

ADJOURNMENT

The meeting was adjourned at 11:37 a.m.


Laurie Giannini, CHAIR

ATTEST:


Angie Cha, SECRETARY