

At your fair and in the office, CFSA is hard at work for California's fairgrounds all year-round. Here's a by-the-numbers look at some of our many accomplishments in 2018!

# 2018

## CFSA HIGHLIGHTS

CFSA is a joint powers authority (JPA) created by legislation more than 30 years ago in response to an insurance crisis that made acquiring suitable coverage for fairgrounds difficult, and for some, even impossible.

In years since, as fairgrounds' needs have grown, so have CFSA's programs and services in direct response. Today, we provide forward-thinking risk sharing pool programs; personalized risk control training, facility inspections, certifications and program development; along with business and financial support services - many of which would otherwise be unavailable or lacking the value-added features fairgrounds have come to depend on from CFSA.

### RISK CONTROL

Fairgrounds that are safe for employees and visitors alike build community and community spirit. Fewer accidents also add up to improved loss histories and lower annual pool fees. We're all for that!



### Invested

3.89% of risk pool fees into fair risk control programs.

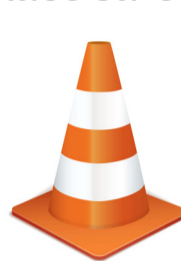


### 55,000+ miles

traveled to work one-on-one with pool members. (That's 2.21 times around the Earth!)

### 938+

fair management and employees learned about workplace safety.



### 278+

certifications awarded to fairground mobile cart and heavy machinery operators.

### 107 prefair

and fairtime facility inspections completed.

### SPECIAL EVENTS LIABILITY PROGRAM

CFSA provides Special Events liability coverage for concessionaires, exhibitors and other California fairgrounds facility users. It's affordably priced and conveniently available for purchase at every California fairgrounds!



### \$26,970

rebated to qualified fairs to help cover staff time spent on program administration.

### 98.7%

of fairgrounds provided Special Events coverage to facility renters.

### Hazardous Special Events Liability Program

Created especially for hazardous events presented by fairgrounds, Hazardous Special Events liability coverage is required of all CFSA General Liability Pool member fairs and available to all California fairs.

### 3 Rodeos, 44 Horse Shows, 70 Motorized Events

were covered by the Hazardous Special Events Program. Zoom!



### Contract Review Service

Having CFSA review your fairground's contracts and certificates of insurance ensures these documents meet all of CFSA's and F&E's insurance requirements. For members of CFSA's General Liability Program, it also protects your fair's loss history and the pool itself.

### 5,013

contracts and related insurance documents reviewed.

### 68 fairs

participated in the General Liability Pool.

### General Liability & Workers' Compensation Pool Programs

### 73 fairs

participated in the Workers' Compensation Pool.

### 72 claims settled:

17 General Liability and 55 Workers' Compensation.

### Financial Services

### \$731,798 Saved

As a partner with CalHR, CFSA saved 52 DAAs and the California Exposition & State Fair more than half a million dollars while helping part-time, seasonal and temporary employees save for their retirement.

### 9 fairs + 1 JPA

used CFSA's Loan Program.

### 27 fairs

enrolled in CFSA's AccountNet accounting services.

### 38 fairs

enrolled in CFSA's PayNet payroll services.

### 7 benefit programs managed

CFSA serves as a partner agency for CalHR and DAA fair employees.

### 31,818 miles

of colorful convention taffeta procured by Purchasing Services. This equals 171,200 feet or 428 rolls!

### ETC.

22 consecutive years of Full Accreditation from the California Association of Joint Powers Authorities.

### 20+ large bags of kettlecorn

brought back from fair visits and happily consumed by CFSA staff.

### 29 years

of informative articles in the FYI newsletter.

CFSA & California Fairs

We are Better Together!