



Have you heard?

### CFSA Launches New Pilot Ride Inspection Program

On August 2, CFSA's Safety Specialists suspended the mechanical inspection portion of their carnival ride program to focus, instead, on the operational side of carnival rides, the time when accidents are most likely to occur. The pilot program is scheduled to run through the end of the year, at which time it will be re-evaluated.

Only about 30 percent of CFSA's member fairs requested the mechanical ride inspections, Tom explained, but each ride inspection required two to four inspectors and from one to four hours of their time. The new program, Tom continued, will enable the specialists to spend more time working with CFSA pool member fairs on essential services such as fairtime facility support and year-round safety training and consulting.

The pilot program, presented to CFSA's board in August, comes after much thought and much weighing of the pros and cons. The bottom line: "What safety services have the most benefit for the most CFSA member fairs?" and "Does it make sense to spend 70 percent of safety personnel resources in an area where CFSA's risk pools have experienced NO losses, leaving only 30 percent of resources available for the area where we are experiencing 100 percent of our losses?"

So, what do you think? Do you have any questions? How big of an impact would this change have, if implemented, on your fair? Tom would like to know. Contact him by e-mail at [tallen@cfsa.org](mailto:tallen@cfsa.org) or by phone at 916/263-6186.

### Get Out Your Calendars: Here's a List of WFA Events and Deadlines You Won't Want to Miss

Looking forward to fall? So is the Western Fairs Association, beginning with the 2006 California Fairs Alliance Fall Management Conference. This year's conference is for fair managers across WFA's membership, from every state. Come join your colleagues in Ventura, Sunday through Tuesday, November 5-7 at the Crowne Plaza Ventura Beach hotel. Contact WFA at 916/927-3100 or [www.WesternFairs.org](http://www.WesternFairs.org) to register.

**Convention 2007: "Spirit of the West ... Mountain High"**  
WFA's 84<sup>th</sup> Annual Convention may seem like a long way off, but it will be here before you know it: January 14-17 in Reno, Nevada. In keeping with WFA's "Spirit of the West ... Mountain High" theme, the convention will feature a variety of activities and entertainment. For more information, contact the convention committee at [convention@wfa.org](mailto:convention@wfa.org) or call 916/927-3100.

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### Could Your Fair Use a Loan for New Office Equipment or Fairground Machinery?

CFSA's Equipment Financing Program is the answer. This special program, funded with money set aside by a resolution from CFSA's risk pool reserves, was created to help CFSA pool members purchase big ticket items they need now. A low 5.5 percent interest rate is charged to replace interest lost on pool reserves out on loan.

For more information on this program, please contact Raechelle Gibbons, CFSA's equipment loan administrator, at 916/263-6143.

### CFSA's Board of Directors Election is Coming Up

The terms of two elected CFSA directors, Kelley Ferreira, representing Fair Classes 1-2, and Forrest White, representing Fair Classes 3-7, will expire at the end of this year. A fall election is now in the works to fill these important seats.

On August 28, a Notice of Election was mailed to all CFSA member fair boards requesting verification of your current fair electors or asking for a list of potential candidates.

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### '06 is a Year of Extremes for Revenue Protection Program Participants

Seven Revenue Protection Program claims, two common themes: extreme rain and extreme heat.

This was the primary topic at CFSA's Revenue Protection Claims Committee meeting, held Wednesday, August 23. Committee members reviewed the seven claims, ranging from \$15,873 to \$1,000,000.

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### Introducing an Additional Contact Person in CFSA's Purchasing Services Office

Karen Gally, CFSA's purchasing agent, announced that Cailee DeFoe has stepped in as her new assistant in the Purchasing office. To place an order or check the status of a current order, you can now call Karen at 916/263-6191 or Cailee at 916/263-6187.

### Don't Space Out on This ADA Parking Requirement

One of the most commonly missed ADA requirements can be found (or *not* found as

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"You can say any foolish thing to a dog, and the dog will give you a look that says, 'Wow, you're right! I never would've thought of that!'"

~ Dave Barry



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Let's hear from you!  
Contact fyi at:  
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“A dog teaches a boy  
fidelity, perseverance,  
and to turn around three  
times before  
lying down.”  
~ Robert Benchley

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*fyi*

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### **WFA Event Dates and Deadlines, continued**

High” theme, Convention kicks off with keynote speaker, Dr. Jeff Salz. This “mountain man” has over 30 years experience exploring the wildest corners of the globe. He’ll push you to aim higher, to take risks, and to conquer the mountains of your careers and lives. He’s just one of the great speakers you’ll see in 2007!

**What’s New?** When visiting the trade show on Tuesday and Wednesday, make a note to explore the new Food Exhibitors’ Aisle. Other Convention highlights include nightly entertainment Showcases, an abundance of networking opportunities, and Wednesday night’s always fun Annual Industry Awards Dinner.

**WFA membership renewal notices and Date List update forms** have been mailed to all WFA members. If you haven’t received your invoice, please call WFA at 916/927-3100. Date List update forms are due no later than Tuesday, October 31, to be included in the 2007 Date List and Membership Directory.

### **WFA Dates and Deadlines**

November 5 - 7: CFA Fall Management Conference  
January 14 - 17, 2007: 84<sup>th</sup> Annual WFA Convention

### **Due Dates:**

November 30, 2006	Years of Service Forms
October 13, 2006	Honorary Lifetime Membership Forms
October 16, 2006	Hall of Fame Nominations
October 16, 2006	Barham Award Nominations
October 31, 2006	Date List Update Forms, Membership Dues & Showcase Applications

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### **Revenue Protection, continued**

\$232,508; all were approved unanimously.

The Revenue Protection Program, initiated in 1995 and administered by CFSA, reimburses participating fairs for certain revenue interruption losses affecting covered event revenues. Protection can be purchased for annual fairs as well as interim events.

To find out more about the Revenue Protection Program, please call Rick Wood, CFSA’s assistant director, finance, at 916/263-6147.

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### **ADA Compliance, continued**

the case may be) in your parking lot.

The weather’s nice, so take a minute to walk outside and check if you have both “Van Accessibility” and “Parking Space Enforcement” placards posted.

If you have any questions about ADA parking lot sign requirements or if you need placards, contact Karen Gally in CFSA’s Purchasing office at 916/263-6191.

### **CFSA Board Elections, con’t.**

you to issue a resolution appointing a new elector. (An elector is the person authorized by your fair board to vote in the CFSA election; electors are also eligible to become CFSA directors.)

While this is underway, Director Ferreira, the current board’s chairperson, will appoint and chair a Nominating Committee composed of two to six fair managers and directors, all from CFSA member fairs.

By November 6, this Committee will nominate at least two individuals from Fair Classifications 1-2 and another two from Classifications 3-7 to run on the ballot.

The Nominating Committee will also select nominees for two fair manager representative seats on the Revenue Protection Program Claims Committee. The terms of the current fair manager representatives also expire December 31, 2006. These representatives are Rich Persons, who was originally the first alternate, now completing Trish Strawn’s term, and Brock Wimberley, second alternate. All fair managers who participate in CFSA’s Revenue Protection Program are eligible to serve on the program’s Claims Committee.

Ballots for both elections will be mailed to all electors no later than November 13 and are due back to CFSA by November 27. After all votes are tallied, election results will be announced to member fairs in December.

Election questions? Please contact Donna Horner at CFSA, 916/921-2213.