



California's Fairs Plan for the Unplannable with the Revenue Protection Program

When there's the possibility that torrential rain, sweltering heat, or one of several other unforeseeable circumstances will seriously impact a fair or interim event's revenue, the peace of mind provided by CFSA's Revenue Protection Program is, as the saying goes, priceless. The popular

program reimburses participating fairs for certain specified losses of fairtime or covered interim event revenue resulting from accidental loss or damage to property; earthquake; flood; climate conditions such as rain, sleet or snow; excessive heat; unhealthy air quality; riot or civil commotion.

In 2006, two claims were filed, in 2007 just one. In 2008, however, 11 claims were filed totaling more than \$610,000 in loss payments. Reasons for these losses ranged from excessive heat and rain to unhealthy air quality and an on-site power outage. It's easy to see how participating in this

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Need Beverage Container Recycling Bins for Your Fairground? Apply for a Coca-Cola/NRC Bin Grant

"It's never bin easier to recycle!" thanks to Coca-Cola and the National Recycling Coalition's (NRC's) Recycling Bin Grant Program. This program, open to government, civic, school and non-profit groups as well as for-profit companies, provides selected applicants with beverage recycling bins in a choice of several different styles. Full details

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CFSA Welcomes the Merced County Spring Fair into the General Liability Pool Program

On January 1, 2009, the Merced County Spring Fair became the newest member of CFSA's General Liability Pool. This brings the pool's membership to a total of 68 California fairs and two fair agencies.

If you have questions about the program as a member or nonmember, contact Charlie Mitchell, CFSA's risk manager, 916/263-6150. For questions regarding fairground safety, contact Tom Allen, CFSA's safety manager, 916/263-6186 or your fair's assigned safety specialist.

Still time to register for MM Maintenance Mania '09 Begins This Month in Ventura

Whether your fair is in Southern or Northern California, there's a Maintenance Mania near you! Join the Maintenance Mania team Monday - Thursday, February 23 - 26 at the Ventura County Fairgrounds, with a repeat performance at the Gold Country Fairgrounds in Auburn, March 16 - 19. Participation is free and meals will be provided throughout the event.

Event Highlights

Long-time maintenance staff and newbies alike will find value in everything from the Cal-OSHA required annual training and certification sessions to hands-on skill (welding, plumbing, carpentry, electrical and more) and management workshops, safety training and the popular Maintenance Skills Challenge. New for this year is a Bonus Day forklift training and certification course in Spanish.

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2009 Employee Right-to-Know Posters Now Available From CFSA

Did you know that even if a fair has only one or two employees it can be fined \$17,000 for not having the most up-to-date California Employee Notices posted? Because changes were made to three of the notices in 2008, posting the new 2009 California Chamber of Commerce notices poster (that includes all 16 required notices) is mandatory and a very smart buy when purchased through CFSA.

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"Vision is the art of seeing what is invisible to others."
~ Jonathan Swift



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Let's hear from you!
Contact fyi at:
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Visit our Web site:
www.cfssa.org

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Timely Tip from CFSA
On January 4, all fairs were mailed two forms from CFSA: a Revenue Protection Program Application and the Workers' Compensation Program Reporting Form. If not, or if you have any questions about these forms, please call Lianne Lewellen at CFSA, 916/263-6145. Both forms are due back to CFSA by January 20.

“A positive attitude may not solve all your problems, but it will annoy enough people to make it worth the effort.”
~ Herm Albright

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Revenue Protection Program, continued

program can be viewed as an investment in an event's success. It's good to know too that even with the high number of claims in '08, the program remains as sound and solvent as in years with fewer claims. Rick Wood, CFSA's assistant director, finance, validates this point by reporting that the program's fee structure will remain the same in 2009 as it was in 2008.

The cost of the coverage is 1 percent of the selected coverage amount. The Maximum Limit is \$500,000 at a cost of \$5,000 and the Minimum Limit is \$50,000 at a cost of \$500.

For more information on this program, please contact Rick Wood at 916/263-6147 or Lianne Lewellen, 916/263-6145.

Maintenance Mania, continued

Maintenance staff and management from all California fairs and all Western Fairs Association member fairs are invited to attend.

Convenient Lodging

The Ventura Beach Marriott is offering rooms for \$105 per night, plus tax: single - quad occupancy. Book online at: <http://cwp.marriott.com/oxrvb/maintenancemania> or call 1-800/228-9290. Room reservations must be made by January 23, 2009. Remember to say you're with Maintenance Mania to receive the special rates.

The Holiday Inn Auburn has rooms for \$84 - \$94, plus tax. Book online at www.auburnhi.com or call 530/887-8787. Remember to say you're with Maintenance Mania to receive the special rates.

The deadline for Auburn discount room reservations is February 15, 2009. Rooms are first come, first served.

How to Register

There are several convenient ways to register:

1. Online at www.maintenancemania.com
2. By mail. Print out the online registration form, fill it out and send the completed form to:

Maintenance Mania 2009,
Attn: Charlie Wiglesworth
CFSA
1776 Tribute Road, Suite 100
Sacramento, CA 95815

3. By Fax. Send your completed form to 916/648-1941:
Maintenance Mania 2009
Attn: Charlie Wiglesworth

For more information visit: www.maintenancemania.com.

Bin Grant Program, continued
and an application for the Spring 2009 application period are available online at www.bingrant.org.

The bingrant Web site also provides answers to frequently asked questions, information on how grant proposals are evaluated, and photos and descriptions of the different types of bins available — temporary and permanent, indoor and outdoor. Ken Anater, from the Division of Fairs and Expositions, discovered this grant opportunity and recommends three of the six styles shown: the General Utility Bottle Bin (selection #4), the rectangular General Utility Waste Watcher (selection #5) and the Prestige/Slant Top (selection #6) designed for permanent outdoor locations where aesthetics are important. (Applicants are limited to only one style of bin although there's no limit to the quantity that can be requested.) Recycle!

Posters, continued

By taking advantage of CFSA's Cal Chamber member discount you'll save on the poster and at the same time be assured of meeting all 2009 Labor Code requirements.

To order and for pricing, contact Cailee DeFoe, CFSA's purchasing agent, at 916/263-6191.