



**Savings Plus Enrollment Special Ends 3/31/11!
Eligible State Employees Can Open a
Savings Plus 401(k) or 457 Account with
Contributions as Low as \$25 a Month**

Saving for retirement while trimming expenses may sound like conflicting goals, until you take a look at this limited time enrollment opportunity from Savings Plus.* Now through March 31, the minimum

Savings Plus Program contribution for new enrollees is reduced to \$25 a month. On April 1, this minimum contribution amount will go back to \$50 per month. (This increase doesn't affect contributions set up before April 1; contributions will remain the same until increased by the account holder.)

In fact, the Savings Plus team says this is an ideal time for new enrollees to sign up. In January, the IRS reduced the Social Security payroll tax withholding rate by two percentage points and this extra take-home pay can be deferred into a Savings Plus Account using automatic pre-tax payroll deductions.

To take advantage of this offer, please visit www.sppforu.com or call 866/566-4777 and press 3 to speak to a Savings Plus customer service representative.

*Savings Plus is the name of the 401(k) plan and 457 plan available to most State of California employees.

**Special Events Program Update: Liability Coverage
No Longer Required for Small Animal Exhibitors**

Last fall, Charlie Mitchell, CFSA's risk manager, asked CFSA member fairs for their opinions on two issues: 1) Should CFSA consider changing its policy requiring animal exhibitors to carry liability coverage, and 2) Should animal exhibitor liability coverage be priced per family, per animal or per group?

After much review and discussion about survey responses as well as how to keep the program easy to use for both fairs and exhibitors, CFSA's board approved staff's recommendation to

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**Possibility of State Funding for California's Fairs Kept
Alive by Senate and Assembly Budget Sub-Committees**

Have you visited the California Fairs Alliance website lately? If not, you might want to view the progress being made in the fair network's stand against Governor Brown's proposed elimination of the fairs' annual funding. (www.fairsnet.org/cfa-news)

In early February, both the Assembly and the Senate Budget Sub-committees unanimously voted to keep the issue of funding for California's fair network open. This delay gives CFA an opportunity to develop an alternative funding plan that can sustain some form of fair funding.

The website also features a link to the 2009 *California Fairs Statewide Economic Impact Report* and an All Access presentation entitled, *Understanding the Social Impact of California Fairs*, produced by the Blue Ribbon Foundation with support from the Division of Fairs and Expositions.

**Where's the Exit? CFSA's
Purchasing Services Points
You in the Right Direction**

Cailee DeFoe, CFSA's Purchasing Services buyer has negotiated a very timely deal: LED Emergency Exit Signs with dual chevron lamps and battery backup for \$29.90 ea. through February, while supplies last.

Make sure your fairground buildings are ready for 2011 fire inspections with the required exit door signage!

For more information or to place an order, contact Cailee at: cdefoe@cfসা.org or 916/263-6191.

There's an App for That!

**CFSA Revenue Protection
Program Applications Due**

Lianne Lewellen, CFSA's risk analyst, reminds fairs wishing to participate in the Revenue Protection Program that applications were due February 18. If you've yet to turn in your fair's application, please do so ASAP.

If you have any questions about the program itself, please contact Rick Wood at 916/263-6147.

**There's Still Time to Sign Up
for Maintenance Mania '11
in Placerville, March 7 - 9**

Whether you're new to the fair industry or a fair maintenance veteran, you'll find seminars and equipment operation certification sessions that will have you adding notches of knowledge to your tool belt.

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"Life is easier than you'd think; all that is necessary is to accept the impossible, do without the indispensable, and bear the intolerable."

~ Kathleen Norris



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Let's hear from you!
Contact *fyi* at:
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www.cfসা.org

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"It was so quiet in the Hollywood Starbucks this morning you could hear a name drop." ~ Eli Braden

fyi

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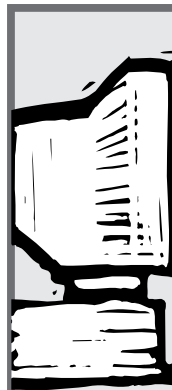
Special Events Coverage, continued . . .

eliminate the requirement that small animal exhibitors have liability coverage, effective January 1, 2011. Your green CFSA Special Events rate card reflects this change. The pricing issue is still under review.

Another program change is the addition of a new category for equestrian facility use on a monthly basis developed for people boarding horses at fairground stables. Coverage for up to one month is just \$20.

CFSA's Special Events Liability Program provides short-term general liability coverage for special events operators (commercial exhibitors and vendors, food concessionaires and more) using California fair facilities for nonhazardous events. Created as an inexpensive alternative to commercial insurance, the coverage is available from the fair at which the facilities are being used.

If you have any questions about the Special Events Program, please contact Lianne Lewellen, CFSA's risk analyst, at 916/263-6145.



A report from the tech blog Royal Pingdom says that 107 trillion emails were sent in 2010. That's an average of 294 billion emails *per day*.

Maintenance Mania, cont . . .

February's Maintenance Mania at the Orange County Fair in Costa Mesa was a rousing success and there's still time to sign up for the Northern California session at the El Dorado County Fair in Placerville, Monday - Wednesday, March 7 - 9.

All California fair management and maintenance crew members are invited to attend, as well as all Western Fair Association member fairs and service members.* Attendance is free and includes three lunches and one networking dinner.

Seminar topics include: Locks and Keys, Computer Networking/Wireless Connections, Painting (prep to finish), Metal and Composition Roofing, Equipment and Building Maintenance, and several safety-oriented modules. Certifications (first-time and renewals) will be offered on Forklifts, Class 7 Forklifts, Aerial Lifts and Front-end Loaders.

Staying Overnight?

Save by staying at the Best Western Placerville Inn overlooking the Sierra Foothills in the heart of California's Gold Country, 3850 Greenleaf Drive, Placerville. Amenities include complimentary breakfast. Room price: \$79 per night, plus tax, March 6 - 9. For reservations, call 530/622-9100. *Remember to mention Maintenance Mania!*

Online registration for Maintenance Mania, a schedule of events and contact info can be found at: www.maintenancemania.com

* There's a \$50 materials fee for all WFA Service Members attending Monday (Bonus Day) sessions.