

**Take Your Fair to New Heights  
For Sale: Used Man-Lift (cherry-picker)**

The Monterey County Fair is selling a used man-lift for \$6,000, as is. The lift has new tires and was recently serviced.

If you're interested in purchasing the lift, or if you'd like more information, contact Donald Payton at 831/372-3455.

**Maintenance Mania, continued from page 2**

**For reservations, call:**

Springhill Suites Marriott, Bakersfield,  
661/377-4000

AmeriHost Inn, Anderson, 530/365-6100

Questions? Call Kristina, 661/833-4941.

**Sponsorship and Donation Opportunities**

Thanks to generous funding from F&E, along with much-appreciated donations of time and materials from CCA, CFSA and the fairs, Maintenance Mania continues to be provided free of charge to all participants. If your fair or staff would like to contribute or participate in future events, or if your fair would like to host Maintenance Mania, please call Kristina at 661/833-4941.

**News from Compu-Share: a New  
Name and a New Payroll Platform**

Have you heard? Compu-Share is now nQativ Solutions. Why the new company name? To better represent their leading-edge software and to distinguish themselves from other software makers. It's catchy, don't you think?

Even more newsworthy is that the company is converting its Payroll module from the Classic format to Activity, which runs on the Windows platform. Once the conversion is complete, Activity will include Payroll, General Ledger, Accounts Payable, Bank Reconciliation, Customer Management, and Human Resources. We'll keep you posted on nQativ's progress.

Questions about FlexNet or nQativ and how they can make a variety of accounting tasks easier? Call Rick Wood, CFSA's assistant director, finance, at 916/263-6147.

**CFSA Election, continued from page 1**

re-elected to represent class 1 and 2 fairs, and Ed Scofield, returning to the board after several years' absence, to represent class 3 through 7 fairs.

Lori Marshall was elected to the Revenue Protection Claims Committee, with Rich Persons as first alternate and Regina Goody as second alternate.

**CFSA at Convention, con't. from page 1**

proposed for CFSA's long time mobile amusement ride inspection program. Everyone's invited to attend this open forum taking place in the Crystal 1 room from 5:30 p.m. to 7:30 p.m.

**Sit In on These Informative**

**Roundtables: Monday, January 15:**

Between 2:45 and 4:45 p.m. CFSA will host three Q and A roundtables. "CFSA Accounting, Payroll and Purchasing Programs" hosted by Rick Wood, and "New Heat Standards for Outdoor Workers" and "Changes in Fair Inspector Assignments," both hosted by Tom Allen and Tom Amberson

Check the posted schedule at the Convention Center for specific times and location.

**Myth-Busters, continued from page 1**

previously imposed 15 percent reserve requirement was eliminated in 2000. Since then, the Division has only recommended that fairs maintain a reserve balance of 10-15 percent of their prior year's actual expenditures to finance unforeseen liabilities. According to Bruce, it's important that fairs maintain a reserve level that's adequate for their individual organization as determined by their board of directors. This is particularly important because a statewide contingency fund does not exist. It's also crucial, he adds, that fairs maintain their respective reserve levels in a consistent manner. Unless there are reasonable explanations for a significant drop in reserves, inconsistent reserve fluctuations throw out "red flags" that signal to the Division that their involvement might be necessary.

If you would like help determining an adequate level for your fair's reserves, call Bruce Lim at 916/263-2459. And if you have a question about something related to fair operations that you suspect is a myth, please call either Rick Wood at 916/263-6147 or Bruce. Your answer will be printed in an upcoming FYI newsletter.