



## CFSA Board of Directors Approves Some Reductions in Minimum Liability Limits for Rodeo Events

During California Fair Services Authority's February board meeting, its directors unanimously approved a staff recommendation to revise the minimum liability limits of rodeo events.

The rodeo limits were increased in February 2001 in response to an ongoing rise in rodeo-related claims. The limits were agreed upon by CFSA's board as necessary to adequately protect contractors, facility users, and the fairs from future claims. After the increase, however, fairs began reporting back to CFSA and its board that it was becoming difficult to retain longtime renters or to recruit new business because many nonprofit rodeo groups — especially high schools — couldn't afford the insurance.

The board responded to these comments by asking CFSA staff to research alternative strategies that could protect the facility user, the fair and the liability risk pool without restricting events critical to fair revenue and community involvement. After much research and discussion, CFSA staff proposed several minimum liability limit reductions based on whether or not a rodeo has rough stock events and/or a paid gate with spectators. The board approved these recommendations with a unanimous vote. Watch your mail for a new Liability Program Operating Memorandum (#02-01) reflecting the new minimum limits below, effective April 1, 2002:

- The minimum liability limit for rodeos with a paid gate and rough stock events such as bull riding, bareback or saddle bronc riding will remain at \$3,000,000.
- The minimum liability limits for rodeos with rough stock events but no paid gate will be reduced from \$3,000,000 to \$2,000,000.
- The minimum liability limits for rodeos without rough stock events will be reduced to \$1,000,000.

## New Safety Policy Goes Hand-in-Hand with Revised Rodeo-Related General Liability Limits

In conjunction with the revised rodeo limits, CFSA is currently developing a new facility safety policy focusing on proactive steps that could help reduce and prevent rodeo event-related accidents.

This policy will most likely take a two-tier approach: Tier one for events hosted by third-party promoters with required commercial insurance, and Tier two providing additional requirements for fair sponsored, pool-insured events. A few of the policies currently under consideration include:

- no alcohol in the "backside" areas, including guests.
- all backside guests must sign a participant waiver and wear a wristband or backstage-style pass.
- only participants and pre-authorized staff will be allowed in, on or around the bucking chutes, adjacent barriers and fencing, or in the arena during rough-stock events.
- mandatory head and chest protection for all minor participants.
- mandatory participant waivers signed by a parent or guardian for all minor participants.

Continued on other side...

## Maintenance Mania is Back and it's FREE

The Division of Fairs and Expositions has teamed up with California Fair Services Authority and California Construction Authority to bring back the popular Maintenance Mania. Like its predecessor, Maintenance Mania 2002 is dedicated to providing training and networking opportunities for fair maintenance crews.

Event topics include training on Injury and Illness Prevention Program maintenance, electrical preventative maintenance, and lock-out/tag-out procedures, along with tips on conducting self-inspections at your facility.

A vendor trade show is planned, as is a classified ad sheet listing fair equipment and materials for sale or trade.

*Maintenance Mania 2002 is free and you can use your fair's Millennium Flex funds to cover travel costs. Watch for your registration materials in the mail and join us at:*

## Ventura County Fairgrounds, Tuesday - Thursday, March 26-28.

Come early for the optional forklift and first aid certification training sessions Monday, March 25.

## Yolo County Fairgrounds, Tuesday - Thursday, April 9-11.

Forklift and first aid certification training sessions will be offered Monday, April 8.

To RSVP or if you have questions, contact Tom Allen, CFSA's Safety Program Administrator, at 916.263.6186.

"Thinking is more interesting than knowing, but less interesting than looking."

~ Goethe

*fyi*

February 15, 2002  
Issue 1, Volume 12

Let's hear from you!  
Contact *fyi* at:  
916.263.6163  
Fax: 916.646.1238  
mthurber@cfsa.org  
www.cfsa.org  
© 2002 California Fair  
Services Authority

"Everything in moderation,  
including moderation."  
~ Buddha

---

*fyi*

February 15, 2002  
Issue 1, Volume 12

---

Contact *fyi* at:  
916.263.6163  
Fax: 916.646.1238  
mthurber@cfsa.org  
www.cfsa.org

© 2002 California Fair  
Services Authority

### **New Pooled Property Protection Program Launched**

Faced with the possibility of a 127 percent price increase to renew expiring commercial property insurance policies (with reduced coverages), CFSA and the Division of Fairs and Expositions came up with a more cost-effective, benefit-rich alternative: a new Pooled Property Protection Program funded by F&E and administered by CFSA.

Last year, prior to the World Trade Center incident, CFSA staff projected a 2002 property insurance increase in the same range as in 2001, about 32 percent. This estimate took into consideration the fact that the commercial market was showing signs of hardening, signs reflected in rising rates and reduced coverages, especially for property insurance.

After the events of September 11, policy cost predictions skyrocketed because of the catastrophic losses property insurance companies were experiencing. It was clear premiums would increase significantly. After studying trends, consulting with CFSA's insurance broker, and discussing alternatives, it was decided that the development of a property protection pool was by far the best choice for the fairs.

Several of the most significant changes of the pooled program over expiring property insurance policies include:

- a reduction in the maximum limit of protection for any one loss to a still adequate \$100,000,000 from \$150,000,000.
- the implementation of a graduated deductible schedule ranging from \$10,000 to \$100,000 based on fair classification for any real property loss. This schedule takes into consideration a fair's ability to pay a deductible from available fair reserves. Previously the deductible for all fairs was \$100,000.
- minimum flood coverage for fairs located within a Flood Zone A (designated 100 year flood zone). The new pool will cover any flood loss up to a maximum limit of \$500,000, less the fair's pool loss deductible.
- coverage for fair losses resulting from acts of terrorism. The program provides protection against losses resulting from acts of terrorism up to a maximum limit of \$5,000,000 per occurrence, less a fair's pool loss deductible.
- an increase in the personal property deductible to \$10,000 per loss from \$5,000. The loss deductible for personal property was increased to reduce exposure of the Property Pool to small losses. Personal property coverage is optional and can now be offered by the Pooled Program. Each covered fair pays the premium for its personal property coverage.

CFSA will closely monitor the new Pooled Property Protection Program in the coming months for any needed changes. Staff will report back to the Division on the status of the program prior to any 2003 renewal of excess commercial insurance.

For more information about the Pooled Property Protection Program, please contact Charlie Mitchell at 916.263.6150.

### **Mark your Calendars: California Fair Compu-Share Users Group Meeting Set**

If you use Compu-Share or want to learn to use this timesaving accounting software to boost your office's productivity, mark your calendars for Monday and Tuesday, April 29 and 30, and join up with other members of the California Fair Compu-Share Users Group in the California State Fair and Exposition's Satellite Wagering Facility.

Compu-Share representatives will be on hand to showcase the soon-to-be-released transition of their Accounts Payable Classic module to a Windows Activity format, as well as review how to use their General Ledger Activity module. This meeting is your opportunity to ask any questions you may have about Compu-Share, as well as to meet and network with colleagues also using Compu-Share.

Registration costs and information about hotel accommodations will be announced as soon as details are finalized. Watch *fyi* and your mail for further information.

In the meantime, if you have any questions about the event, please call Sue Leavitt at 916.263.6188. If you have questions about meeting content, please contact Rick Wood, 916.263.6147.

---

### **New Safety Policy... continued from side one**

Once developed and distributed to member fairs, these rodeo safety policies will become part of your contract requirements for rodeo events held on your fairgrounds.

For more information on the release of these safety guidelines, please contact Tom Allen, CFSA's Safety Program Administrator at 916.263.6186.

