



**When Was the Last Time You Visited CFSA's Web Site, <http://www.cfsa.org>?**

Unless you said "a few days ago," you need to catch up on your CFSA news. One of CFSA's Web site goals is to use the site to keep members up-to-the-minute on CFSA's activities and events. This means the site is updated as news warrants — and this could be on a daily basis!

To familiarize yourself with the site, CFSA invites you to take this armchair tour...

**In the news** ~ CFSA's latest news is summarized into short "news alerts" at the top of the site's Home page. If you'd like more information than offered in a particular summary, a text link (an underlined word or two highlighted in bright blue) within the copy will take you to the full article. News alerts can touch on everything from Web site improvements to upcoming events, risk-pool information to the latest board actions.

**About Us** ~ Who CFSA is and what CFSA does is answered here. "About Us" also includes updated staff and board director contact lists, upcoming board meeting agendas and past meeting minutes.

**News & Events** ~ Did you know CFSA's tradeshow booth at WFA's 2003 Annual Convention received the "People's Choice" favorite booth award? "News & Events" is where to find detailed information about what's going on at CFSA.

**Self-Insurance** ~ Workers' compensation to general liability to revenue protection, all of the specialized protections CFSA manages and administers are summarized here. Want details? In-depth information is just a mouse click away.

**Services: Safety** ~ A large part of CFSA's services involves its team of safety specialists. The services they provide are outlined here.

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**For Sale: Flamort WC, Fire Retardant Coating ~ Pre-Mixed, Ready to Use**

This ready-to-spray fire retardant coating is designed for use on wood (including matchstick bamboo), paper and cardboard. It's water-based so it dries clear and cleans up easily. CFSA has an unopened 5-gallon pail available at cost: \$216.12, plus shipping. Interested? Contact Melissa Thurber, 916/263-6163 or Karen Gallay at 916/263-6191.

**Post it: The Required 2003 Employee Rights Poster**

The 2003 required notices poster is now available through CFSA's Purchasing Services. The complete set of 12 employer notices have been consolidated onto one oversized (26" x 29") poster available in English or Spanish for approximately \$12 each. To order yours, contact Karen Gallay, CFSA's purchasing agent, at 916/263-6191.

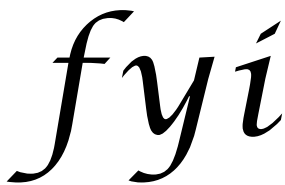
**Is Your Fair a Nonprofit? Find a Wealth of Info at Sacramento's Nonprofit Resource Center**

For more than 10 years, The Nonprofit Resource Center has provided services and support for nonprofit professionals, board members and volunteers in the Sacramento region and 18 surrounding counties.

Among the Center's resource offerings is a comprehensive library, on-site consulting, a variety of workshops, even monthly

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*"Life is trying things to see if they work."*  
~ Ray Bradbury



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Let's hear from you!  
Contact *fyi* at:  
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Visit our Web site:  
[www.cfsa.org](http://www.cfsa.org)

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**New Tally System to be Implemented for 2003's "Let's Go to the Fair" Total Paid Attendance Results**

To help make reporting your fair's total fair attendance more convenient, beginning this year you'll find a fair attendance tally sheet included with the *fyi* newsletter issued the month before your annual fair. Once you have your fair's total paid attendance count, simply fill out the form and phone, mail or fax the information in to *fyi*. (We'll continue our follow-up calls in case you forget.) As always, thank you for your help in this informal fair attendance tally.

We're still wrapping up 2002, with 28 of the 39 fairs tallied reporting an increase in their total paid attendances:

2002:	3,343,411 patrons	Total:	+ 136,987 patrons
2001:	3,206,424 patrons	Up:	+ 4.27

*"Experience is that marvelous thing that enables you to recognize a mistake when you make it again."*

~ unknown

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*fyi*

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### **CFSA's Web Site, continued...**

**Services: Accounting** ~ Wish you could find someone to take over your fair's payroll and tax reporting duties? Whether you need full time or "on call" assistance, check this section for your options with CFSA.

**Services: Computer** ~ Two of CFSA's computerized services, PayNet and AccountNet, are explained here.

**Services: Purchasing** ~ Learn the advantages of pooling multi-fair purchase orders through CFSA.

**Services: Publications** ~ Sign up to receive a copy of the monthly *fyi* newsletter as well as CFSA's most recent annual report. You can also read them online.

**Contact Us** ~ Not sure who to contact for information on CFSA's Pooled Property Protection Program? This page will direct you to the CFSA expert best able to help you.

**Site Map** ~ For an overview of the Web site's pages, check out the "Site Map" link. Every page is listed, by section topic and title, and linked to the corresponding page within the site.

**Quick Links** ~ Need to file a claim or get a hold of someone quickly? Try the Web site's task-oriented Quick Links in the olive colored column of every page. You can "File a Claim," "Sign up for *fyi*," "Review our Web Site (Win a T-shirt)," and link up to CFSA's "Staff Directory."

CFSA's Web site isn't intended to take the place of a phone call to CFSA, but to be an additional information resource available to you 24 hours a day, seven days a week.

#### **Have questions or comments about the Web site?**

Fill out the online survey, or call or e-mail Melissa Thurber at 916/263-6163 or [mthurber@cfsa.org](mailto:mthurber@cfsa.org).

### **Nonprofit Resource Center, continued...**

networking lunches for executive directors.

The Center's library contains over 1800 books, local and national directories, periodicals, videos, audio tapes, and computer databases, including MEDIATraX, a database of local and regional media contacts. To borrow any of the materials you'll need a member card (\$20).

The Resource Center is also well known for the variety of seminars and workshops offered throughout the year.

Topics for the Winter 2003 season include board development, computer technology, grant proposal development, marketing and PR, organizational development, financial management, and fund-raising. Workshop fees are based on a sliding scale determined by your nonprofit organization's annual budget.

For more information on the Resource Center's programs and services, visit their Web site: [www.nonprofitresourcectr.org](http://www.nonprofitresourcectr.org) or call 916/264-2772.